

BAY LAUREL ELEM PFA

Profit & Loss Statement - Budget vs. Actual

For the 10 Months Ended May 31, 2023

	<u>Aug '22 - May 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
FUNDRAISING			
Annual Fund Drive			
Income			
Company Match	11,635.05	10,000.00	1,635.05
Income - Other	215,137.18	207,000.00	8,137.18
Total Income	<u>226,772.23</u>	<u>217,000.00</u>	<u>9,772.23</u>
Expense	(272.16)	(2,070.00)	1,797.84
Total Annual Fund Drive	<u>226,500.07</u>	<u>214,930.00</u>	<u>11,570.07</u>
Birthday Book Club			
Income	4,975.00	3,200.00	1,775.00
Expense	(18.38)	0.00	(18.38)
Total Birthday Book Club	<u>4,956.62</u>	<u>3,200.00</u>	<u>1,756.62</u>
Book Fair			
Income	4,844.05	0.00	4,844.05
Expense	(5,106.46)	0.00	(5,106.46)
Total Book Fair	<u>(262.41)</u>	<u>0.00</u>	<u>(262.41)</u>
Community Discount Card			
Community Discount Card Income	795.00	0.00	795.00
Community Discount Card Expense	(405.00)	0.00	(405.00)
Total Community Discount Card	<u>390.00</u>	<u>0.00</u>	<u>390.00</u>
Community Partnerships			
Income			
Amazon Smile	764.08	300.00	464.08
Community Nights	1,682.14	1,000.00	682.14
Community Sponsors	13,200.00	8,000.00	5,200.00
Kroeger/Ralphs	3,987.74	6,000.00	(2,012.26)
Summer Guide Sponsors	0.00	800.00	(800.00)
Winter Guide Sponsors	0.00	200.00	(200.00)
Total Income	<u>19,633.96</u>	<u>16,300.00</u>	<u>3,333.96</u>
Total Community Partnerships	<u>19,633.96</u>	<u>16,300.00</u>	<u>3,333.96</u>
Designated Donation	10,000.00	0.00	10,000.00
Flamingo Flocking			
Income	0.00	330.00	(330.00)
Total Flamingo Flocking	<u>0.00</u>	<u>330.00</u>	<u>(330.00)</u>
Golf Tournament			
Income	11,750.00	0.00	11,750.00
Sponsorship	8,850.00	0.00	8,850.00
Silent Auction	3,540.00	0.00	3,540.00
Expense	(10,579.83)	0.00	(10,579.83)
Total Golf Tournament	<u>13,560.17</u>	<u>0.00</u>	<u>13,560.17</u>
Holiday Boutique			

BAY LAUREL ELEM PFA
Profit & Loss Statement - Budget vs. Actual
For the 10 Months Ended May 31, 2023

	Aug '22 - May 23	Budget	\$ Over Budget
Income	6,586.80	500.00	6,086.80
Expense	(5,538.71)	0.00	(5,538.71)
Total Holiday Boutique	1,048.09	500.00	548.09
Spirit Wear			
Income	24,342.00	3,400.00	20,942.00
Expense	(15,257.38)	0.00	(15,257.38)
Total Spirit Wear	9,084.62	3,400.00	5,684.62
Student Supply Packs			
Income	1,530.73	920.00	610.73
Total Student Supply Packs	1,530.73	920.00	610.73
Teacher Auction Event			
Teacher Auction Income	5,600.00	3,500.00	2,100.00
Total Teacher Auction Event	5,600.00	3,500.00	2,100.00
Total FUNDRAISING	292,041.85	243,080.00	48,961.85
SOCIAL			
Dolphin Dash			
Income	118,927.50	54,000.00	64,927.50
Dolphin Dash Incentives	0.00	(5,400.00)	5,400.00
Dolphin Dash Incentives - 2022	(6,467.54)	0.00	(6,467.54)
Dolphin Dash Sponsor	2,000.00	0.00	2,000.00
Dolphin Dash - T-shirts	(1,709.30)	0.00	(1,709.30)
Expense	(42,480.54)	0.00	(42,480.54)
Total Dolphin Dash	70,270.12	48,600.00	21,670.12
Kickoff Event			
Kickoff Event Income	3,411.60	0.00	3,411.60
Kickoff Event Expense	(505.00)	0.00	(505.00)
Total Kickoff Event	2,906.60	0.00	2,906.60
Party Book			
Party Book Income	11,342.48	500.00	10,842.48
Total Party Book	11,342.48	500.00	10,842.48
Total SOCIAL	84,519.20	49,100.00	35,419.20
ENRICHMENT			
Summer Enrichment			
Summer Enrichment Income	31,700.00	0.00	31,700.00
Summer Enrichment - Summer 2022	100.00	0.00	100.00
Summer Enrichment Expense - R2H	(41,077.86)	0.00	(41,077.86)
Total Summer Enrichment	(9,277.86)	0.00	(9,277.86)
Fall Enrichment			
Fall Enrichment Inc - Class Act	1,991.10	0.00	1,991.10
Fall Enrichment Income - R2H	24,283.00	1,500.00	22,783.00
Income - Parker Anderson	2,800.00	800.00	2,000.00
Fall Enrichment Expenses - R2H	(22,348.00)	0.00	(22,348.00)
Total Fall Enrichment	6,726.10	2,300.00	4,426.10

BAY LAUREL ELEM PFA
Profit & Loss Statement - Budget vs. Actual
For the 10 Months Ended May 31, 2023

	<u>Aug '22 - May 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Winter Enrichment			
Income - Parker Anderson	1,060.00	800.00	260.00
Winter Enrichment Income - R2H	17,768.00	1,500.00	16,268.00
Winter Enrichment Expenses- R2H	(3,463.11)	0.00	(3,463.11)
Total Winter Enrichment	15,364.89	2,300.00	13,064.89
Spring Enrichment			
Spring Enrichment Income - PA	0.00	800.00	(800.00)
Spring Enrichment Income - R2H	0.00	1,500.00	(1,500.00)
Spring Enrichment Expense - R2H	(12,447.89)	0.00	(12,447.89)
Total Spring Enrichment	(12,447.89)	2,300.00	(14,747.89)
Total ENRICHMENT	365.24	6,900.00	(6,534.76)
Interest Income	303.87	100.00	203.87
Total Income	377,230.16	299,180.00	78,050.16
Expense			
Bay Laurel Outdoor ED Schlrshps	0.00	1,840.00	(1,840.00)
Campus Safety & Supplies	0.00	2,000.00	(2,000.00)
Facilities Upgrades & Maintenan	1,166.76	7,000.00	(5,833.24)
Field Trips			
Expense			
3rd Grade	308.00	0.00	308.00
4th Grade	2,551.98	0.00	2,551.98
5th Grade	1,592.75	0.00	1,592.75
Total Expense	4,452.73	0.00	4,452.73
Income	(6,733.00)	0.00	(6,733.00)
Total Field Trips	(2,280.27)	0.00	(2,280.27)
Fifth Grade			
Bake Sale	(780.38)	0.00	(780.38)
End of Year Party	(680.00)	0.00	(680.00)
Events	(10,348.73)	0.00	(10,348.73)
Halloween Boo-Grams	(1,162.00)	0.00	(1,162.00)
Movie	968.81	0.00	968.81
Outdoor Ed Supplies	0.00	200.00	(200.00)
PJs	156.99	0.00	156.99
Promotion	(400.00)	600.00	(1,000.00)
Promotion Package	(3,534.52)	0.00	(3,534.52)
Star Grams	(872.00)	0.00	(872.00)
T-shirts	(193.82)	0.00	(193.82)
Tile Day	600.00	2,500.00	(1,900.00)
Welcome Back Party	2,760.36	0.00	2,760.36
Total Fifth Grade	(13,485.29)	3,300.00	(16,785.29)
Hospitality			
The Dance			
The Dance	1,414.15	0.00	1,414.15

BAY LAUREL ELEM PFA
Profit & Loss Statement - Budget vs. Actual
For the 10 Months Ended May 31, 2023

	Aug '22 - May 23	Budget	\$ Over Budget
The Dance - Sponsorship	(500.00)	0.00	(500.00)
The Dance - Other	0.00	1,000.00	(1,000.00)
Total The Dance	914.15	1,000.00	(85.85)
End of Year Event	(270.00)	0.00	(270.00)
Family Game Night	0.00	500.00	(500.00)
Kinder Picnic	0.00	100.00	(100.00)
Miscellaneous	300.37	255.00	45.37
Movie Night	1,989.19	1,500.00	489.19
New Family Welcome	0.00	1,000.00	(1,000.00)
PFA Installation	0.00	100.00	(100.00)
Snack Shack	(339.00)	0.00	(339.00)
Talent Show - TBD	(3,765.79)	100.00	(3,865.79)
Trunk or Treat	561.46	300.00	261.46
Welcome Back Coffee	148.96	100.00	48.96
Total Hospitality	(460.66)	4,955.00	(5,415.66)
Library Supplies	1,669.88	4,500.00	(2,830.12)
Operating Expenses			
Accounting Fees			
Accountant	0.00	1,000.00	(1,000.00)
Bookkeeper	3,003.30	3,600.00	(596.70)
Total Accounting Fees	3,003.30	4,600.00	(1,596.70)
Bank Charges & Credit Card Fees			
Authorize.net	249.50	300.00	(50.50)
Merchant Card Fees	14,917.93	12,000.00	2,917.93
Bank Charges & Credit Card Fees - Other	24.00	0.00	24.00
Total Bank Charges & Credit Card Fees	15,191.43	12,300.00	2,891.43
E-Mail Systems	0.00	100.00	(100.00)
Google Forms	62.16	0.00	62.16
Insurance for PFA	875.00	600.00	275.00
Misc. Stamps, Etc.	193.01	100.00	93.01
Taxes and Licenses	125.00	200.00	(75.00)
Treasurer Supplies	407.53	0.00	407.53
Website	143.48	0.00	143.48
Well Wishes	123.07	300.00	(176.93)
Zoom	126.97	200.00	(73.03)
Total Operating Expenses	20,250.95	18,400.00	1,850.95
Personnel - Specialists			
Instructional Aides			
Campus Supervi/ Instructn Aids	125,600.75	129,940.00	(4,339.25)
Total Instructional Aides	125,600.75	129,940.00	(4,339.25)
PE - Specialist	60,450.00	60,450.00	0.00
Total Personnel - Specialists	186,050.75	190,390.00	(4,339.25)
Proposals	3,223.24	4,000.00	(776.76)

BAY LAUREL ELEM PFA
Profit & Loss Statement - Budget vs. Actual
For the 10 Months Ended May 31, 2023

	<u>Aug '22 - May 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Projects Using Reserve Funds			
Donation to Support Measure S	1,500.00	0.00	1,500.00
Total Projects Using Reserve Funds	<u>1,500.00</u>	<u>0.00</u>	<u>1,500.00</u>
Scholastic Subscriptions	3,989.91	4,100.00	(110.09)
School Events			
Assemblies	4,133.39	5,000.00	(866.61)
School Beautification & Garden	0.00	300.00	(300.00)
Kindness Week	0.00	100.00	(100.00)
Literacy Week	0.00	250.00	(250.00)
Red Ribbon Week	265.66	200.00	65.66
Running Club	307.48	500.00	(192.52)
Science Fair	349.97	250.00	99.97
Total School Events	<u>5,056.50</u>	<u>6,600.00</u>	<u>(1,543.50)</u>
Staff Appreciation			
Staff Appreciation Week			
Staff Appreciation Week	4,121.44	0.00	4,121.44
Staff Apprec Wk - Sponsorship	(3,150.00)	0.00	(3,150.00)
Staff Appreciation Week - Other	0.00	2,500.00	(2,500.00)
Total Staff Appreciation Week	<u>971.44</u>	<u>2,500.00</u>	<u>(1,528.56)</u>
Staff T-Shirts	0.00	800.00	(800.00)
Teacher Treats	1,752.37	2,000.00	(247.63)
Water System Maint.	0.00	100.00	(100.00)
Welcome Back Teacher Brunch	266.23	250.00	16.23
Total Staff Appreciation	<u>2,990.04</u>	<u>5,650.00</u>	<u>(2,659.96)</u>
Supplies			
Classroom Supplies	21,560.17	22,000.00	(439.83)
VAPA Supplies / Curriculum	1,894.09	3,000.00	(1,105.91)
PE Supplies	573.89	1,000.00	(426.11)
Reimb. Janitorial Supplies	740.61	500.00	240.61
Reimbursements Office Staff	203.63	500.00	(296.37)
Reimbursements Specialists	666.28	2,000.00	(1,333.72)
Reimbursements Teachers	4,020.06	10,170.00	(6,149.94)
Teachers Pay Teachers	0.00	1,500.00	(1,500.00)
Total Supplies	<u>29,658.73</u>	<u>40,670.00</u>	<u>(11,011.27)</u>
Technology			
Replacement items/Tech Equip	140.03	500.00	(359.97)
Software			
Accelerated Reader	1,512.75	1,500.00	12.75
Happy Numbers	2,900.00	2,900.00	0.00
RazPlus	0.00	1,100.00	(1,100.00)
Reading A-Z (K-2)	1,995.00	1,100.00	895.00
Teach Me Kindergarten	67.00	175.00	(108.00)
Total Software	<u>6,474.75</u>	<u>6,775.00</u>	<u>(300.25)</u>

BAY LAUREL ELEM PFA
Profit & Loss Statement - Budget vs. Actual
For the 10 Months Ended May 31, 2023

	<u>Aug '22 - May 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Total Technology	6,614.78	7,275.00	(660.22)
Yearbook			
Expense	1,205.71	0.00	1,205.71
Income	(751.06)	(1,000.00)	248.94
Total Yearbook	<u>454.65</u>	<u>(1,000.00)</u>	<u>1,454.65</u>
Total Expense	<u>246,399.97</u>	<u>299,680.00</u>	<u>(53,280.03)</u>
Net Ordinary Income	<u>130,830.19</u>	<u>(500.00)</u>	<u>131,330.19</u>
Net Income	<u><u>130,830.19</u></u>	<u><u>(500.00)</u></u>	<u><u>131,330.19</u></u>