

**BAY LAUREL ELEM PFA**  
**P&L Budget vs. Actual Expanded 2019-2020**

					Aug '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>FUNDRAISING</b>							
<b>Annual Fund Drive</b>							
<b>Income</b>							
<b>Company Match</b>					12,223.60	2,000.00	10,223.60
<b>Income - Other</b>					293,411.00	264,000.00	29,411.00
<b>Total Income</b>					305,634.60	266,000.00	39,634.60
<b>Expense</b>					(901.26)	(2,376.00)	1,474.74
<b>Total Annual Fund Drive</b>					304,733.34	263,624.00	41,109.34
<b>Birthday Book Club</b>							
<b>Income</b>					4,950.00	2,500.00	2,450.00
<b>Expense</b>					(200.00)	0.00	(200.00)
<b>Total Birthday Book Club</b>					4,750.00	2,500.00	2,250.00
<b>Student Supply Packs</b>							
<b>Income</b>					7,581.99	4,400.00	3,181.99
<b>Total Student Supply Packs</b>					7,581.99	4,400.00	3,181.99
<b>School Auction Event</b>							
<b>School Auction Income</b>					0.00	11,000.00	(11,000.00)
<b>School Auction Expense</b>					0.00	(1,000.00)	1,000.00
<b>Total School Auction Event</b>					0.00	10,000.00	(10,000.00)
<b>Teacher Auction Event</b>							
<b>Teacher Auction Income</b>					0.00	4,000.00	(4,000.00)
<b>Total Teacher Auction Event</b>					0.00	4,000.00	(4,000.00)
<b>Community Partnerships</b>							
<b>Income</b>							
<b>Box Tops</b>					145.20	200.00	(54.80)
<b>Amazon Smile</b>					174.51	300.00	(125.49)
<b>Community Nights</b>					332.66	1,000.00	(667.34)
<b>Community Sponsors</b>					6,001.00	16,000.00	(9,999.00)
<b>Conejo Deals</b>					38.00	59.00	(21.00)
<b>Kroeger/Ralphs</b>					3,482.69	6,000.00	(2,517.31)
<b>Summer Guide Sponsors</b>					1,125.00	0.00	1,125.00
<b>Total Income</b>					11,299.06	23,559.00	(12,259.94)
<b>Total Community Partnerships</b>					11,299.06	23,559.00	(12,259.94)
<b>Book Fair</b>							
<b>Income</b>					1,672.34	1,600.00	72.34
<b>Expense</b>					(27.68)	(200.00)	172.32
<b>Total Book Fair</b>					1,644.66	1,400.00	244.66
<b>Spirit Wear</b>							
<b>Income</b>					13,500.00	3,000.00	10,500.00
<b>Expense</b>					(9,333.83)	0.00	(9,333.83)
<b>Total Spirit Wear</b>					4,166.17	3,000.00	1,166.17

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					Aug '19 - Mar 20	Budget	\$ Over Budget
				<b>Gala</b>			
				Income	0.00	30,000.00	(30,000.00)
				Expense	0.00	(24,000.00)	24,000.00
				<b>Total Gala</b>	0.00	6,000.00	(6,000.00)
				<b>Holiday Boutique</b>			
				Income	0.00	6,400.00	(6,400.00)
				Expense	0.00	(2,000.00)	2,000.00
				<b>Total Holiday Boutique</b>	0.00	4,400.00	(4,400.00)
				<b>Read-a-Thon</b>			
				Income	0.00	8,000.00	(8,000.00)
				Expense	0.00	(200.00)	200.00
				<b>Total Read-a-Thon</b>	0.00	7,800.00	(7,800.00)
				<b>Family Game Night</b>			
				Income	841.75	6,000.00	(5,158.25)
				Expense	(775.47)	(5,000.00)	4,224.53
				<b>Total Family Game Night</b>	66.28	1,000.00	(933.72)
				<b>Total FUNDRAISING</b>	334,241.50	331,683.00	2,558.50
				<b>SOCIAL</b>			
				<b>Dolphin Dash</b>			
				Income	118,067.74	26,500.00	91,567.74
				Expense	(42,479.99)	(1,500.00)	(40,979.99)
				<b>Total Dolphin Dash</b>	75,587.75	25,000.00	50,587.75
				<b>Party Book</b>			
				Party Book Income	3,610.85	17,000.00	(13,389.15)
				Party Book Expense	(550.00)	(500.00)	(50.00)
				<b>Total Party Book</b>	3,060.85	16,500.00	(13,439.15)
				<b>The Dance</b>			
				The Dance Income	0.00	10,500.00	(10,500.00)
				The Dance Expense	(1,325.38)	(7,000.00)	5,674.62
				<b>Total The Dance</b>	(1,325.38)	3,500.00	(4,825.38)
				<b>Sports Fest</b>			
				Income	5,196.95	0.00	5,196.95
				Expense	(4,021.91)	0.00	(4,021.91)
				T-Shirts	(730.78)	0.00	(730.78)
				<b>Total Sports Fest</b>	444.26	0.00	444.26
				<b>Talent Show</b>			
				Talent Show Income	0.00	1,500.00	(1,500.00)
				Talent Show Expense	0.00	(500.00)	500.00
				<b>Total Talent Show</b>	0.00	1,000.00	(1,000.00)
				<b>Total SOCIAL</b>	77,767.48	46,000.00	31,767.48
				<b>ENRICHMENT</b>			
				<b>Fall Enrichment</b>			
				Fall Enrichment Income	29,463.00	2,000.00	27,463.00

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					Aug '19 - Mar 20	Budget	\$ Over Budget
				Fall Enrichment Expenses	(27,148.58)	0.00	(27,148.58)
				<b>Total Fall Enrichment</b>	2,314.42	2,000.00	314.42
				Winter Enrichment			
				Winter Enrichment Income	24,864.00	2,000.00	22,864.00
				Winter Enrichment Expenses	(23,035.98)	0.00	(23,035.98)
				<b>Total Winter Enrichment</b>	1,828.02	2,000.00	(171.98)
				Spring Enrichment			
				Spring Enrichment Income	0.00	1,500.00	(1,500.00)
				Spring Enrichment Expenses	(74.34)	0.00	(74.34)
				<b>Total Spring Enrichment</b>	(74.34)	1,500.00	(1,574.34)
				<b>Total ENRICHMENT</b>	4,068.10	5,500.00	(1,431.90)
				<b>GRANTS</b>			
				City of Calabasas	0.00	15,000.00	(15,000.00)
				<b>Total GRANTS</b>	0.00	15,000.00	(15,000.00)
				Interest Income	344.35	500.00	(155.65)
				<b>Total Income</b>	416,421.43	398,683.00	17,738.43
				<b>Expense</b>			
				School Events			
				Assemblies	1,615.00	5,000.00	(3,385.00)
				School Beautification & Garden	125.21	300.00	(174.79)
				Literacy Week	0.00	100.00	(100.00)
				Red Ribbon Week	0.00	100.00	(100.00)
				<b>Total School Events</b>	1,740.21	5,500.00	(3,759.79)
				Bay Laurel Outdoor ED Schlrshps	0.00	1,000.00	(1,000.00)
				Campus Safety & Supplies	0.00	1,500.00	(1,500.00)
				Directory			
				Expense	398.00	800.00	(402.00)
				<b>Total Directory</b>	398.00	800.00	(402.00)
				Field Trips			
				Expense			
				2nd Grade	1,251.00	0.00	1,251.00
				3rd Grade	1,144.00	0.00	1,144.00
				4th Grade	2,715.00	0.00	2,715.00
				5th Grade	1,100.00	0.00	1,100.00
				<b>Total Expense</b>	6,210.00	0.00	6,210.00
				Income	(7,844.00)	0.00	(7,844.00)
				<b>Total Field Trips</b>	(1,634.00)	0.00	(1,634.00)
				Fifth Grade			
				Beanies	682.19	0.00	682.19
				End of Year Party	(315.00)	0.00	(315.00)
				Outdoor Ed Supplies	0.00	100.00	(100.00)
				Bagel	(940.59)	0.00	(940.59)
				Bake Sale	(411.50)	0.00	(411.50)

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				Aug '19 - Mar 20	Budget	\$ Over Budget
			<b>Bowling</b>	1,571.33	0.00	1,571.33
			<b>Culmination</b>	0.00	1,000.00	(1,000.00)
			<b>Events</b>	(14,172.75)	0.00	(14,172.75)
			<b>Movie</b>	1,452.98	0.00	1,452.98
			<b>Swim Party</b>	1,094.91	0.00	1,094.91
			<b>T-shirts</b>	1,704.79	0.00	1,704.79
			<b>Tile Day</b>	0.00	1,600.00	(1,600.00)
			<b>Total Fifth Grade</b>	(9,333.64)	2,700.00	(12,033.64)
			<b>Hospitality</b>			
			<b>New Family Welcome</b>	0.00	500.00	(500.00)
			<b>Miscellaneous</b>	150.00	50.00	100.00
			<b>Kinder Picnic</b>	0.00	50.00	(50.00)
			<b>Movie Night</b>	225.00	1,000.00	(775.00)
			<b>PFA Installation</b>	0.00	120.00	(120.00)
			<b>Trunk or Treat</b>	(194.54)	0.00	(194.54)
			<b>Welcome Back Coffee</b>	105.85	120.00	(14.15)
			<b>Total Hospitality</b>	286.31	1,840.00	(1,553.69)
			<b>Library Supplies</b>	5,654.80	6,770.00	(1,115.20)
			<b>Operating Expenses</b>			
			<b>Accounting Fees</b>			
			<b>Accountant</b>	0.00	1,850.00	(1,850.00)
			<b>Bookkeeper</b>	1,800.00	3,600.00	(1,800.00)
			<b>Total Accounting Fees</b>	1,800.00	5,450.00	(3,650.00)
			<b>Bank Charges &amp; Credit Card Fees</b>			
			<b>Authorize.net</b>	215.00	0.00	215.00
			<b>Merchant Card Fees</b>	12,517.19	0.00	12,517.19
			<b>Bank Charges &amp; Credit Card Fees - Other</b>	0.00	9,000.00	(9,000.00)
			<b>Total Bank Charges &amp; Credit Card Fees</b>	12,732.19	9,000.00	3,732.19
			<b>E-Mail Systems</b>	0.00	520.00	(520.00)
			<b>Insurance for PFA</b>	0.00	415.00	(415.00)
			<b>Misc. Stamps, Etc.</b>	80.50	200.00	(119.50)
			<b>Taxes and Licenses</b>	85.00	500.00	(415.00)
			<b>Wells Wishes</b>	0.00	100.00	(100.00)
			<b>Total Operating Expenses</b>	14,697.69	16,185.00	(1,487.31)
			<b>Personnel - Specialists</b>			
			<b>The Arts</b>			
			<b>Art</b>	30,120.00	45,000.00	(14,880.00)
			<b>Music</b>			
			<b>Specialist</b>	31,920.00	42,550.00	(10,630.00)
			<b>Curriculum</b>	1,680.00	1,680.00	0.00
			<b>Total Music</b>	33,600.00	44,230.00	(10,630.00)
			<b>Total The Arts</b>	63,720.00	89,230.00	(25,510.00)
			<b>Instructional Aides</b>			

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					Aug '19 - Mar 20	Budget	\$ Over Budget
				Campus Supervi/ Instructn Aids	26,284.13	55,676.00	(29,391.87)
				<b>Total Instructional Aides</b>	26,284.13	55,676.00	(29,391.87)
				<b>Media - Specialist</b>			
				Media - Specialist (Computer)	0.00	59,679.00	(59,679.00)
				Media Center Coord. (Librarian)	8,746.18	14,751.00	(6,004.82)
				<b>Total Media - Specialist</b>	8,746.18	74,430.00	(65,683.82)
				<b>PE - Specialist</b>	29,091.33	58,852.00	(29,760.67)
				Intervention Specialist	7,530.00	9,500.00	(1,970.00)
				Instr. Aides-Intervention Speci	3,278.67	21,000.00	(17,721.33)
				Subs	75.50	600.00	(524.50)
				<b>Total Personnel - Specialists</b>	138,725.81	309,288.00	(170,562.19)
				<b>Projects Using Reserve Funds</b>			
				Ipads and Cases	14,271.33	0.00	14,271.33
				Projects Using Reserve Funds - Other	15,450.34	0.00	15,450.34
				<b>Total Projects Using Reserve Funds</b>	29,721.67	0.00	29,721.67
				Proposals	2,700.63	5,000.00	(2,299.37)
				<b>Staff Appreciation</b>			
				Staff Appreciation Week	0.00	1,000.00	(1,000.00)
				Staff T-Shirts	701.48	750.00	(48.52)
				Water System Maint.	176.02	100.00	76.02
				Welcome Back Teacher Brunch	0.00	50.00	(50.00)
				<b>Total Staff Appreciation</b>	877.50	1,900.00	(1,022.50)
				Subscriptions	3,141.62	3,450.00	(308.38)
				<b>Supplies</b>			
				Classroom Supplies	1,075.86	16,000.00	(14,924.14)
				Art Specialist Supplies	1,019.70	4,000.00	(2,980.30)
				PE Supplies	190.40	700.00	(509.60)
				Reimb. Janitorial Supplies	0.00	500.00	(500.00)
				Reimbursements Office Staff	117.13	500.00	(382.87)
				Reimbursements Specialists	1,003.52	2,500.00	(1,496.48)
				Reimbursements Teachers	3,562.18	12,200.00	(8,637.82)
				<b>Total Supplies</b>	6,968.79	36,400.00	(29,431.21)
				<b>Technology</b>			
				Replacement items/Tech Equip	0.00	500.00	(500.00)
				<b>Software</b>			
				BrainPop	1,550.00	1,550.00	0.00
				Kodable (J-5)	0.00	1,250.00	(1,250.00)
				Mystery Science	0.00	1,000.00	(1,000.00)
				RAZ Kids (K-2)	1,055.64	1,200.00	(144.36)
				Reading A-Z (K-2)	1,055.76	1,000.00	55.76
				Wixie (J-2)	1,145.00	1,150.00	(5.00)
				Teach Me Kindergarten	0.00	200.00	(200.00)
				<b>Total Software</b>	4,806.40	7,350.00	(2,543.60)

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					Aug '19 - Mar 20	Budget	\$ Over Budget
<b>Total Technology</b>					4,806.40	7,850.00	(3,043.60)
<b>Yearbook</b>							
<b>Expense</b>					483.27	0.00	483.27
<b>Income</b>					(1,500.00)	1,500.00	(3,000.00)
<b>Total Yearbook</b>					(1,016.73)	1,500.00	(2,516.73)
<b>Total Expense</b>					197,735.06	401,683.00	(203,947.94)
<b>Net Ordinary Income</b>					218,686.37	(3,000.00)	221,686.37
<b>Net Income</b>					<b>218,686.37</b>	<b>(3,000.00)</b>	<b>221,686.37</b>