

**BAY LAUREL ELEM PFA**  
**Profit & Loss Statement - Budget vs. Actual**  
For the Fiscal Year 2020 - 2021

				Aug '20 - Apr 21	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>FUNDRAISING</b>						
<b>Annual Fund Drive</b>						
<b>Income</b>						
<b>Company Match</b>				4,673.20	6,000.00	(1,326.80)
<b>Income - Other</b>				136,471.00	180,000.00	(43,529.00)
<b>Total Income</b>				141,144.20	186,000.00	(44,855.80)
<b>Expense</b>				(355.04)	(1,800.00)	1,444.96
<b>Total Annual Fund Drive</b>				140,789.16	184,200.00	(43,410.84)
<b>Birthday Book Club</b>						
<b>Income</b>				0.00	2,000.00	(2,000.00)
<b>Total Birthday Book Club</b>				0.00	2,000.00	(2,000.00)
<b>Student Supply Packs</b>						
<b>Income</b>				0.00	2,500.00	(2,500.00)
<b>Total Student Supply Packs</b>				0.00	2,500.00	(2,500.00)
<b>Community Partnerships</b>						
<b>Income</b>						
<b>Box Tops</b>				0.00	100.00	(100.00)
<b>Amazon Smile</b>				324.64	300.00	24.64
<b>Community Nights</b>				76.55	500.00	(423.45)
<b>Community Sponsors</b>				8,802.00	3,000.00	5,802.00
<b>Conejo Deals</b>				0.00	60.00	(60.00)
<b>Kroeger/Ralphs</b>				3,029.37	6,000.00	(2,970.63)
<b>Summer Guide Sponsors</b>				0.00	1,000.00	(1,000.00)
<b>Total Income</b>				12,232.56	10,960.00	1,272.56
<b>Total Community Partnerships</b>				12,232.56	10,960.00	1,272.56
<b>Book Fair</b>						
<b>Expense</b>				(150.00)	0.00	(150.00)
<b>Total Book Fair</b>				(150.00)	0.00	(150.00)
<b>Spirit Wear</b>						
<b>Income</b>				1,946.20	0.00	1,946.20
<b>Expense</b>				(444.04)	0.00	(444.04)
<b>Total Spirit Wear</b>				1,502.16	0.00	1,502.16
<b>Holiday Boutique</b>						
<b>Income</b>				789.63	0.00	789.63
<b>Total Holiday Boutique</b>				789.63	0.00	789.63
<b>Family Game Night</b>						
<b>Income</b>				764.10	0.00	764.10
<b>Expense</b>				(265.00)	0.00	(265.00)
<b>Total Family Game Night</b>				499.10	0.00	499.10
<b>Flamingo Flocking</b>						
<b>Income</b>				590.00	0.00	590.00

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Expense					(394.63)	0.00	(394.63)
Total Flamingo Flocking					195.37	0.00	195.37
<b>Total FUNDRAISING</b>					155,857.98	199,660.00	(43,802.02)
<b>SOCIAL</b>							
Dolphin Dash							
Dolphin Dash Incentives					(1,229.15)	0.00	(1,229.15)
Total Dolphin Dash					(1,229.15)	0.00	(1,229.15)
The Dance							
The Dance Expense					500.00	0.00	500.00
Total The Dance					500.00	0.00	500.00
<b>Total SOCIAL</b>					(729.15)	0.00	(729.15)
Interest Income					107.09	500.00	(392.91)
<b>Total Income</b>					155,235.92	200,160.00	(44,924.08)
<b>Expense</b>							
School Events							
School Beautification & Garden					0.00	300.00	(300.00)
Literacy Week					9.70	100.00	(90.30)
Red Ribbon Week					0.00	100.00	(100.00)
Total School Events					9.70	500.00	(490.30)
Campus Safety & Supplies					415.26	750.00	(334.74)
Directory							
Expense					0.00	1,750.00	(1,750.00)
Total Directory					0.00	1,750.00	(1,750.00)
Fifth Grade							
Outdoor Ed Supplies					0.00	100.00	(100.00)
Culmination					0.00	600.00	(600.00)
Tile Day					0.00	1,500.00	(1,500.00)
Total Fifth Grade					0.00	2,200.00	(2,200.00)
Hospitality							
Miscellaneous					205.93	200.00	5.93
Movie Night					0.00	500.00	(500.00)
PFA Installation					74.45	100.00	(25.55)
Trunk or Treat					280.29	0.00	280.29
Welcome Back Coffee					200.00	0.00	200.00
Total Hospitality					760.67	800.00	(39.33)
Library Supplies					3,539.64	5,000.00	(1,460.36)
Operating Expenses							
Accounting Fees							
Accountant					0.00	750.00	(750.00)
Bookkeeper					2,700.00	3,600.00	(900.00)
Total Accounting Fees					2,700.00	4,350.00	(1,650.00)
Bank Charges & Credit Card Fees							
Authorize.net					224.55	0.00	224.55

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				Aug '20 - Apr 21	Budget	\$ Over Budget
			Merchant Card Fees	4,294.52	8,000.00	(3,705.48)
			Bank Charges & Credit Card Fees - Other	12.00	0.00	12.00
			<b>Total Bank Charges &amp; Credit Card Fees</b>	<b>4,531.07</b>	<b>8,000.00</b>	<b>(3,468.93)</b>
			E-Mail Systems	90.00	0.00	90.00
			Insurance for PFA	0.00	415.00	(415.00)
			Misc. Stamps, Etc.	32.54	200.00	(167.46)
			Taxes and Licenses	0.00	200.00	(200.00)
			Well Wishes	115.68	300.00	(184.32)
			<b>Total Operating Expenses</b>	<b>7,469.29</b>	<b>13,465.00</b>	<b>(5,995.71)</b>
			<b>Personnel - Specialists</b>			
			Instructional Aides			
			Campus Supervi/ Instructn Aids	0.00	51,371.19	(51,371.19)
			<b>Total Instructional Aides</b>	<b>0.00</b>	<b>51,371.19</b>	<b>(51,371.19)</b>
			Media - Specialist			
			Media Center Coord. (Librarian)	8,546.14	11,066.55	(2,520.41)
			<b>Total Media - Specialist</b>	<b>8,546.14</b>	<b>11,066.55</b>	<b>(2,520.41)</b>
			PE - Specialist	42,547.68	57,712.64	(15,164.96)
			Intervention Specialist	0.00	12,144.62	(12,144.62)
			<b>Total Personnel - Specialists</b>	<b>51,093.82</b>	<b>132,295.00</b>	<b>(81,201.18)</b>
			Proposals	2,001.49	4,000.00	(1,998.51)
			<b>Staff Appreciation</b>			
			Staff Appreciation Week	344.60	1,000.00	(655.40)
			Staff T-Shirts	750.00	750.00	0.00
			Water System Maint.	0.00	100.00	(100.00)
			Welcome Back Teacher Brunch	345.75	0.00	345.75
			<b>Total Staff Appreciation</b>	<b>1,440.35</b>	<b>1,850.00</b>	<b>(409.65)</b>
			<b>Subscriptions</b>			
			Storyworks Jr - 2	(53.55)	0.00	(53.55)
			Scholastic Storyworks - 4	(30.60)	0.00	(30.60)
			Subscriptions - Other	3,482.22	4,000.00	(517.78)
			<b>Total Subscriptions</b>	<b>3,398.07</b>	<b>4,000.00</b>	<b>(601.93)</b>
			<b>Supplies</b>			
			Classroom Supplies	13,980.69	8,000.00	5,980.69
			Reimb. Janitorial Supplies	0.00	500.00	(500.00)
			Reimbursements Office Staff	0.00	500.00	(500.00)
			Reimbursements Specialists	590.27	2,600.00	(2,009.73)
			Reimbursements Teachers	2,670.10	9,700.00	(7,029.90)
			Teachers Pay Teachers	1,550.00	1,550.00	0.00
			<b>Total Supplies</b>	<b>18,791.06</b>	<b>22,850.00</b>	<b>(4,058.94)</b>
			<b>Technology</b>			
			Software			
			Happy Numbers	1,450.00	1,450.00	0.00
			Lexia	0.00	8,050.00	(8,050.00)

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				Aug '20 - Apr 21	Budget	\$ Over Budget
			RAZ Kids (K-2)	923.70	1,100.00	(176.30)
			Reading A-Z (K-2)	923.80	1,100.00	(176.20)
			<b>Total Software</b>	<b>3,297.50</b>	<b>11,700.00</b>	<b>(8,402.50)</b>
			<b>Total Technology</b>	<b>3,297.50</b>	<b>11,700.00</b>	<b>(8,402.50)</b>
			<b>Yearbook</b>			
			Expenses - Yearbook 2019/2020	1,368.76	0.00	1,368.76
			Income	0.00	(1,000.00)	1,000.00
			Income - Yearbook 2019/2020	(963.41)	0.00	(963.41)
			<b>Total Yearbook</b>	<b>405.35</b>	<b>(1,000.00)</b>	<b>1,405.35</b>
			<b>Total Expense</b>	<b>92,622.20</b>	<b>200,160.00</b>	<b>(107,537.80)</b>
			<b>Net Ordinary Income</b>	<b>62,613.72</b>	<b>0.00</b>	<b>62,613.72</b>
			<b>Net Income</b>	<b>62,613.72</b>	<b>0.00</b>	<b>62,613.72</b>