

**BAY LAUREL ELEM PFA  
Approved Budget 2020-2021**

|                                     |  |  |  | <b>Approved Budget<br/>for 2020/2021</b> |
|-------------------------------------|--|--|--|--|
| <b>Income</b>                       |  |  |  |  |
| <b>FUNDRAISING</b>                  |  |  |  |  |
| <b>Annual Fund Drive</b>            |  |  |  |  |
| Income                              |  |  |  |  |
| Company Match                       |  |  |  | 6,000.00                                 |
| Income - Other                      |  |  |  | 180,000.00                               |
| <b>Total Income</b>                 |  |  |  | <b>186,000.00</b>                        |
| Expense                             |  |  |  | (1,800.00)                               |
| <b>Total Annual Fund Drive</b>      |  |  |  | <b>184,200.00</b>                        |
| <b>Birthday Book Club</b>           |  |  |  |  |
| Income                              |  |  |  | 2,000.00                                 |
| Expense                             |  |  |  | 0.00                                     |
| <b>Total Birthday Book Club</b>     |  |  |  | <b>2,000.00</b>                          |
| <b>Student Supply Packs</b>         |  |  |  |  |
| Income                              |  |  |  | 2,500.00                                 |
| <b>Total Student Supply Packs</b>   |  |  |  | <b>2,500.00</b>                          |
| <b>School Auction Event</b>         |  |  |  |  |
| School Auction Income               |  |  |  | 0.00                                     |
| School Auction Expense              |  |  |  | 0.00                                     |
| <b>Total School Auction Event</b>   |  |  |  | <b>0.00</b>                              |
| <b>Teacher Auction Event</b>        |  |  |  |  |
| Teacher Auction Income              |  |  |  | 0.00                                     |
| Teacher Auction Expense             |  |  |  | 0.00                                     |
| <b>Total Teacher Auction Event</b>  |  |  |  | <b>0.00</b>                              |
| <b>Community Partnerships</b>       |  |  |  |  |
| Income                              |  |  |  |  |
| Box Tops                            |  |  |  | 100.00                                   |
| Amazon Smile                        |  |  |  | 300.00                                   |
| Community Nights                    |  |  |  | 500.00                                   |
| Community Sponsors                  |  |  |  | 3,000.00                                 |
| Conejo Deals                        |  |  |  | 60.00                                    |
| Kroeger/Ralphs                      |  |  |  | 6,000.00                                 |
| Summer Guide Sponsors               |  |  |  | 1,000.00                                 |
| <b>Total Income</b>                 |  |  |  | <b>10,960.00</b>                         |
| <b>Total Community Partnerships</b> |  |  |  | <b>10,960.00</b>                         |
| <b>Discount Card</b>                |  |  |  |  |
| <b>Book Fair</b>                    |  |  |  |  |
| Income                              |  |  |  | 0.00                                     |
| Expense                             |  |  |  | 0.00                                     |
| <b>Total Book Fair</b>              |  |  |  | <b>0.00</b>                              |
| <b>Spirit Wear</b>                  |  |  |  |  |
| Income                              |  |  |  | 0.00                                     |
| Expense                             |  |  |  | 0.00                                     |
| <b>Total Spirit Wear</b>            |  |  |  | <b>0.00</b>                              |
| <b>Gala</b>                         |  |  |  |  |
| Income                              |  |  |  | 0.00                                     |
| Expense                             |  |  |  | 0.00                                     |
| <b>Total Gala</b>                   |  |  |  | <b>0.00</b>                              |

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|  |  |  | <b>Holiday Boutique</b>        |  |
|  |  |  | Income                         | 0.00                                     |
|  |  |  | Expense                        | 0.00                                     |
|  |  |  | <b>Total Holiday Boutique</b>  | 0.00                                     |
|  |  |  | <b>Read-a-Thon</b>             |  |
|  |  |  | Income                         | 0.00                                     |
|  |  |  | Expense                        | 0.00                                     |
|  |  |  | <b>Total Read-a-Thon</b>       | 0.00                                     |
|  |  |  | <b>Family Game Night</b>       |  |
|  |  |  | Income                         | 0.00                                     |
|  |  |  | Expense                        | 0.00                                     |
|  |  |  | <b>Total Family Game Night</b> | 0.00                                     |
|  |  |  | <b>Family Fun Day</b>          |  |
|  |  |  | Income                         | 0.00                                     |
|  |  |  | Expense                        | 0.00                                     |
|  |  |  | <b>Total Family Fun Day</b>    | 0.00                                     |
|  |  |  | <b>Total FUNDRAISING</b>       | 199,660.00                               |
|  |  |  | <b>SOCIAL</b>                  |  |
|  |  |  | <b>Dolphin Dash</b>            |  |
|  |  |  | Income                         | 0.00                                     |
|  |  |  | Dolphin Dash Incentives        | 0.00                                     |
|  |  |  | Expense                        | 0.00                                     |
|  |  |  | <b>Total Dolphin Dash</b>      | 0.00                                     |
|  |  |  | <b>Party Book</b>              |  |
|  |  |  | Party Book Income              | 0.00                                     |
|  |  |  | Party Book Expense             | 0.00                                     |
|  |  |  | <b>Total Party Book</b>        | 0.00                                     |
|  |  |  | <b>The Dance</b>               |  |
|  |  |  | The Dance Income               | 0.00                                     |
|  |  |  | The Dance Expense              | 0.00                                     |
|  |  |  | <b>Total The Dance</b>         | 0.00                                     |
|  |  |  | <b>Sports Fest</b>             |  |
|  |  |  | Income                         | 0.00                                     |
|  |  |  | Expense                        | 0.00                                     |
|  |  |  | T-Shirts                       | 0.00                                     |
|  |  |  | <b>Total Sports Fest</b>       | 0.00                                     |
|  |  |  | <b>Talent Show</b>             |  |
|  |  |  | Talent Show Income             | 0.00                                     |
|  |  |  | Talent Show Expense            | 0.00                                     |
|  |  |  | <b>Total Talent Show</b>       | 0.00                                     |
|  |  |  | <b>Total SOCIAL</b>            | 0.00                                     |
|  |  |  | <b>ENRICHMENT</b>              |  |
|  |  |  | <b>Fall Enrichment</b>         |  |
|  |  |  | Fall Enrichment Income         | 0.00                                     |
|  |  |  | Fall Enrichment Expenses       | 0.00                                     |
|  |  |  | <b>Total Fall Enrichment</b>   | 0.00                                     |
|  |  |  | <b>Winter Enrichment</b>       |  |
|  |  |  | Winter Enrichment Income       | 0.00                                     |

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|--|--|--|---|--|
|  |  |  | Winter Enrichment Expenses                | 0.00                                     |
|  |  |  | <b>Total Winter Enrichment</b>            | <b>0.00</b>                              |
|  |  |  | <b>Spring Enrichment</b>                  |  |
|  |  |  | Spring Enrichment Income                  | 0.00                                     |
|  |  |  | Spring Enrichment Expenses                | 0.00                                     |
|  |  |  | <b>Total Spring Enrichment</b>            | <b>0.00</b>                              |
|  |  |  | <b>Total ENRICHMENT</b>                   | <b>0.00</b>                              |
|  |  |  | <b>GRANTS</b>                             |  |
|  |  |  | City of Calabasas                         | 0.00                                     |
|  |  |  | <b>Total GRANTS</b>                       | <b>0.00</b>                              |
|  |  |  | Interest Income                           | 500.00                                   |
|  |  |  | <b>Total Income</b>                       | <b>200,160.00</b>                        |
|  |  |  | <b>Expense</b>                            |  |
|  |  |  | <b>School Events</b>                      |  |
|  |  |  | Assemblies                                | 0.00                                     |
|  |  |  | School Beautification & Garden            | 300.00                                   |
|  |  |  | Literacy Week                             | 100.00                                   |
|  |  |  | Red Ribbon Week                           | 100.00                                   |
|  |  |  | <b>Total School Events</b>                | <b>500.00</b>                            |
|  |  |  | Bay Laurel Outdoor ED Schlrshps           | 0.00                                     |
|  |  |  | <b>Campus Safety &amp; Supplies</b>       |  |
|  |  |  | Emergency Supplies                        |  |
|  |  |  | Campus Safety & Supplies - Other          | 750.00                                   |
|  |  |  | <b>Total Campus Safety &amp; Supplies</b> | <b>750.00</b>                            |
|  |  |  | <b>Directory</b>                          |  |
|  |  |  | Expense                                   | 1,750.00                                 |
|  |  |  | <b>Total Directory</b>                    | <b>1,750.00</b>                          |
|  |  |  | <b>Field Trips</b>                        |  |
|  |  |  | Income                                    | 0.00                                     |
|  |  |  | <b>Expense</b>                            |  |
|  |  |  | Kinder / TK                               | 0.00                                     |
|  |  |  | 1st Grade                                 | 0.00                                     |
|  |  |  | 2nd Grade                                 | 0.00                                     |
|  |  |  | 3rd Grade                                 | 0.00                                     |
|  |  |  | 4th Grade                                 | 0.00                                     |
|  |  |  | 5th Grade                                 | 0.00                                     |
|  |  |  | <b>Total Expense</b>                      | <b>0.00</b>                              |
|  |  |  | <b>Total Field Trips</b>                  | <b>0.00</b>                              |
|  |  |  | <b>Fifth Grade</b>                        |  |
|  |  |  | Beanies                                   | 0.00                                     |
|  |  |  | End of Year Party                         | 0.00                                     |
|  |  |  | Outdoor Ed Supplies                       | 100.00                                   |
|  |  |  | Bagel                                     | 0.00                                     |
|  |  |  | Bake Sale                                 | 0.00                                     |
|  |  |  | Bowling                                   | 0.00                                     |
|  |  |  | Culmination                               | 600.00                                   |
|  |  |  | Events                                    | 0.00                                     |

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|  | Movie                                      |  | 0.00                             |
|  | Swim Party                                 |  | 0.00                             |
|  | T-shirts                                   |  | 0.00                             |
|  | Tile Day                                   |  | 1,500.00                         |
| <b>Total Fifth Grade</b>                         |  |  | <b>2,200.00</b>                  |
|  | Hospitality                                |  |                                  |
|  | New Family Welcome                         |  | 0.00                             |
|  | Miscellaneous                              |  | 200.00                           |
|  | Kinder Picnic                              |  | 0.00                             |
|  | Movie Night                                |  | 500.00                           |
|  | PFA Installation                           |  | 100.00                           |
|  | Trunk or Treat                             |  | 0.00                             |
|  | Welcome Back Coffee                        |  | 0.00                             |
| <b>Total Hospitality</b>                         |  |  | <b>800.00</b>                    |
| <b>Library Supplies</b>                          |  |  | <b>5,000.00</b>                  |
| <b>Operating Expenses</b>                        |  |  |                                  |
|  | Accounting Fees                            |  |                                  |
|  | Accountant                                 |  | 750.00                           |
|  | Bookkeeper                                 |  | 3,600.00                         |
| <b>Total Accounting Fees</b>                     |  |  | <b>4,350.00</b>                  |
| <b>Bank Charges &amp; Credit Card Fees</b>       |  |  |                                  |
|  | Authorize.net                              |  | 0.00                             |
|  | Merchant Card Fees                         |  | 0.00                             |
|  | Bank Charges & Credit Card Fees - Other    |  | 8,000.00                         |
| <b>Total Bank Charges &amp; Credit Card Fees</b> |  |  | <b>8,000.00</b>                  |
| <b>E-Mail Systems</b>                            |  |  | <b>0.00</b>                      |
| <b>Insurance for PFA</b>                         |  |  | <b>415.00</b>                    |
| <b>Misc. Stamps, Etc.</b>                        |  |  | <b>200.00</b>                    |
| <b>Taxes and Licenses</b>                        |  |  | <b>200.00</b>                    |
| <b>Well Wishes</b>                               |  |  | <b>100.00</b>                    |
| <b>Total Operating Expenses</b>                  |  |  | <b>13,265.00</b>                 |
| <b>Personnel - Specialists</b>                   |  |  |                                  |
| <b>CLASSIFIED POSITIONS</b>                      |  |  |                                  |
|  | Instructional Aides                        |  | 51,371.19                        |
|  | Instructional Aide-Intervention Specialist |  | 0.00                             |
|  | PE Specialist                              |  | 57,712.64                        |
|  | Media Clerk (Librarian)                    |  | 11,066.55                        |
| <b>CERTIFICATED POSITIONS</b>                    |  |  |                                  |
|  | Art Teacher                                |  | 0.00                             |
|  | Music Teacher                              |  | 0.00                             |
|  | Drama Teacher                              |  | 0.00                             |
|  | Computer Teacher                           |  | 0.00                             |
|  | Intervention Specialist (additional hours) |  | 12,144.62                        |
| <b>Subs</b>                                      |  |  |                                  |
| <b>Total Personnel - Specialists</b>             |  |  | <b>132,295.00</b>                |
| <b>Projects Using Reserve Funds</b>              |  |  |                                  |
|  | Digital Message Board                      |  |                                  |
|  | Chairs for classrooms                      |  |                                  |

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|---|------------------------------|--|--|
|   | Lexia                        |  |  |
|   | Ipads and Cases (35)         |  |  |
|   | Projectors (13)              |  |  |
| <b>Total Projects Using Reserve Funds</b> |                              |  | 0.00                                     |
| <b>Proposals</b>                          |                              |  | 2,000.00                                 |
| <b>Staff Appreciation</b>                 |                              |  |  |
|   | Staff Appreciation Week      |  | 1,000.00                                 |
|   | Staff T-Shirts               |  | 0.00                                     |
|   | Water System Maint.          |  | 100.00                                   |
|   | Welcome Back Teacher Brunch  |  | 0.00                                     |
| <b>Total Staff Appreciation</b>           |                              |  | 1,100.00                                 |
| <b>Subscriptions</b>                      |                              |  | 4,000.00                                 |
| <b>Supplies</b>                           |                              |  |  |
|   | Classroom Supplies           |  | 8,000.00                                 |
|   | Art Specialist Supplies      |  | 0.00                                     |
|   | PE Supplies                  |  | 0.00                                     |
|   | Reimb. Janitorial Supplies   |  | 500.00                                   |
|   | Reimbursements Office Staff  |  | 500.00                                   |
|   | Reimbursements Specialists   |  | 2,600.00                                 |
|   | Reimbursements Teachers      |  | 9,700.00                                 |
| <b>Total Supplies</b>                     |                              |  | 21,300.00                                |
| <b>Technology</b>                         |                              |  |  |
|   | Replacement items/Tech Equip |  | 0.00                                     |
| <b>Software</b>                           |                              |  |  |
|   | Quaver - Music Curriculum    |  | 0.00                                     |
|   | BrainPop                     |  | 1,550.00                                 |
|   | Kodable (J-5)                |  | 0.00                                     |
|   | Mystery Science              |  | 0.00                                     |
|   | RAZ Kids (K-2)               |  | 1,100.00                                 |
|   | Reading A-Z (K-2)            |  | 1,100.00                                 |
|   | Storyworks (iPad & Paper)    |  | 0.00                                     |
|   | Wixie (J-2)                  |  | 0.00                                     |
|   | Lexia                        |  | 11,000.00                                |
|   | Happy Numbers                |  | 1,450.00                                 |
|   | Teach Me Kindergarten        |  | 0.00                                     |
| <b>Total Software</b>                     |                              |  | 16,200.00                                |
| <b>Total Technology</b>                   |                              |  | 16,200.00                                |
| <b>Yearbook</b>                           |                              |  |  |
|   | Income                       |  | (1,000.00)                               |
|   | Expense                      |  | 0.00                                     |
| <b>Total Yearbook</b>                     |                              |  | (1,000.00)                               |
| <b>Total Expense</b>                      |                              |  | 200,160.00                               |
| <b>Net Income</b>                         |                              |  | <b>0.00</b>                              |