

BAY LAUREL PFA  
Approved Budget  
2023-2024

|                                      |  |  |  |  |  | Budget            |
|--------------------------------------|--|--|--|--|--|-------------------|
| <b>Ordinary Income/Expense</b>       |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  |                   |
| <b>FUNDRAISING</b>                   |  |  |  |  |  |                   |
| Annual Fund Drive                    |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  |                   |
| Company Match                        |  |  |  |  |  | 11,000.00         |
| Income - Other                       |  |  |  |  |  | 215,625.00        |
| <b>Total Income</b>                  |  |  |  |  |  | <b>226,625.00</b> |
| Expense                              |  |  |  |  |  | (2,156.25)        |
| <b>Total Annual Fund Drive</b>       |  |  |  |  |  | <b>224,468.75</b> |
| <b>Birthday Book Club</b>            |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  | 5,000.00          |
| Expense                              |  |  |  |  |  | 0.00              |
| <b>Total Birthday Book Club</b>      |  |  |  |  |  | <b>5,000.00</b>   |
| <b>Book Fair</b>                     |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  | 0.00              |
| Expense                              |  |  |  |  |  | 0.00              |
| <b>Total Book Fair</b>               |  |  |  |  |  | <b>0.00</b>       |
| <b>Community Discount Card</b>       |  |  |  |  |  |                   |
| Community Discount Card Income       |  |  |  |  |  | 400.00            |
| Community Discount Card Expense      |  |  |  |  |  | 0.00              |
| <b>Total Community Discount Card</b> |  |  |  |  |  | <b>400.00</b>     |
| <b>Community Partnerships</b>        |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  |                   |
| Community Nights                     |  |  |  |  |  | 1,000.00          |
| Community Sponsors                   |  |  |  |  |  | 10,000.00         |
| Kroeger/Ralphs                       |  |  |  |  |  | 6,000.00          |
| Summer Guide Sponsors                |  |  |  |  |  | 0.00              |
| Winter Guide Sponsors                |  |  |  |  |  | 0.00              |
| <b>Total Income</b>                  |  |  |  |  |  | <b>17,000.00</b>  |
| <b>Total Community Partnerships</b>  |  |  |  |  |  | <b>17,000.00</b>  |
| <b>Designated Donation</b>           |  |  |  |  |  | <b>0.00</b>       |
| <b>Flamingo Flocking</b>             |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  | 0.00              |
| <b>Total Flamingo Flocking</b>       |  |  |  |  |  | <b>0.00</b>       |
| <b>Golf Tournament</b>               |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  | 13,000.00         |
| Sponsorship                          |  |  |  |  |  | 0.00              |
| Silent Auction                       |  |  |  |  |  | 0.00              |
| Expense                              |  |  |  |  |  | 0.00              |
| <b>Total Golf Tournament</b>         |  |  |  |  |  | <b>13,000.00</b>  |
| <b>Kids' Holiday Shop</b>            |  |  |  |  |  |                   |
| Income                               |  |  |  |  |  | 2,000.00          |
| Expense                              |  |  |  |  |  | 0.00              |
| <b>Total Kids's Holiday Shop</b>     |  |  |  |  |  | <b>2,000.00</b>   |
| <b>Spirit Wear</b>                   |  |  |  |  |  |                   |

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|--|--|--|--|--|------------------------------------|-------------------|
|  |  |  |  |  | Income                             | 7,000.00          |
|  |  |  |  |  | Expense                            | 0.00              |
|  |  |  |  |  | <b>Total Spirit Wear</b>           | <b>7,000.00</b>   |
|  |  |  |  |  | <b>Student Supply Packs</b>        |                   |
|  |  |  |  |  | Income                             | 1,600.00          |
|  |  |  |  |  | <b>Total Student Supply Packs</b>  | <b>1,600.00</b>   |
|  |  |  |  |  | <b>Teacher Auction Event</b>       |                   |
|  |  |  |  |  | Teacher Auction Income             | 5,600.00          |
|  |  |  |  |  | <b>Total Teacher Auction Event</b> | <b>5,600.00</b>   |
|  |  |  |  |  | <b>Total FUNDRAISING</b>           | <b>276,068.75</b> |
|  |  |  |  |  | <b>SOCIAL</b>                      |                   |
|  |  |  |  |  | <b>Dolphin Dash</b>                |                   |
|  |  |  |  |  | Income                             | 69,000.00         |
|  |  |  |  |  | Dolphin Dash Incentives            | (6,900.00)        |
|  |  |  |  |  | Dolphin Dash Incentives - 2022     | 0.00              |
|  |  |  |  |  | Dolphin Dash Sponsor               | 0.00              |
|  |  |  |  |  | Dolphin Dash - Tshirts             | 0.00              |
|  |  |  |  |  | Dolphin Dash Sponsor               | 0.00              |
|  |  |  |  |  | <b>Total Dolphin Dash</b>          | <b>62,100.00</b>  |
|  |  |  |  |  | <b>Kickoff Event</b>               |                   |
|  |  |  |  |  | Kickoff Event Income               | 1,000.00          |
|  |  |  |  |  | Kickoff Event Expense              | 0.00              |
|  |  |  |  |  | <b>Total Kickoff Event</b>         | <b>1,000.00</b>   |
|  |  |  |  |  | <b>Talent Show</b>                 |                   |
|  |  |  |  |  | Talent Show Income                 | 1,600.00          |
|  |  |  |  |  | Talent Show Expense                | 0.00              |
|  |  |  |  |  | <b>Total Talent Show</b>           | <b>1,600.00</b>   |
|  |  |  |  |  | <b>Party Book</b>                  |                   |
|  |  |  |  |  | Party Book Income                  | 12,000.00         |
|  |  |  |  |  | <b>Total Party Book</b>            | <b>12,000.00</b>  |
|  |  |  |  |  | <b>Total SOCIAL</b>                | <b>76,700.00</b>  |
|  |  |  |  |  | <b>ENRICHMENT</b>                  |                   |
|  |  |  |  |  | <b>Summer Enrichment</b>           |                   |
|  |  |  |  |  | Summer Enrichment Income           | 0.00              |
|  |  |  |  |  | Summer Enrichment Expense - R2H    | 0.00              |
|  |  |  |  |  | <b>Total Summer Enrichment</b>     | <b>0.00</b>       |
|  |  |  |  |  | <b>Fall Enrichment</b>             |                   |
|  |  |  |  |  | Fall Enrichment Inc - Class Act    | 2,000.00          |
|  |  |  |  |  | Fall Enrichment Income - R2H       | 1,500.00          |
|  |  |  |  |  | Fall Enrichment Expenses - R2H     | 0.00              |
|  |  |  |  |  | <b>Total Fall Enrichment</b>       | <b>3,500.00</b>   |
|  |  |  |  |  | <b>Winter Enrichment</b>           |                   |
|  |  |  |  |  | Winter Enrichment Income - R2H     | 1,500.00          |
|  |  |  |  |  | Winter Enrichment Expenses- R2H    | 0.00              |
|  |  |  |  |  | <b>Total Winter Enrichment</b>     | <b>1,500.00</b>   |
|  |  |  |  |  | <b>Spring Enrichment</b>           |                   |
|  |  |  |  |  | Spring Enrichment - Class Act      | 2,000.00          |
|  |  |  |  |  | Spring Enrichment Income - R2H     | 1,500.00          |

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|  |  |  | <b>Total Spring Enrichment</b>  | 3,500.00   |
|  |  |  | <b>Total ENRICHMENT</b>         | 8,500.00   |
|  |  |  | <b>GRANTS</b>                   |            |
|  |  |  | City of Calabasas               | 32,000.00  |
|  |  |  | <b>Total Grants</b>             | 32,000.00  |
|  |  |  | Interest Income                 | 100.00     |
|  |  |  | <b>Total Income</b>             | 393,368.75 |
|  |  |  | <b>Expense</b>                  |            |
|  |  |  | Bay Laurel Outdoor ED Schlrshps | 642.50     |
|  |  |  | Campus Safety & Supplies        | 2,500.00   |
|  |  |  | Facilities Upgrades & Maintenan | 0.00       |
|  |  |  | Field Trips                     |            |
|  |  |  | Expense                         |            |
|  |  |  | Income                          | 0.00       |
|  |  |  | <b>Total Field Trips</b>        | 0.00       |
|  |  |  | <b>Fifth Grade</b>              |            |
|  |  |  | Bake Sale                       | 0.00       |
|  |  |  | Promotion Ceremony              | 1,600.00   |
|  |  |  | Events                          | 0.00       |
|  |  |  | Halloween Boo-Grams             | 0.00       |
|  |  |  | Movie                           | 0.00       |
|  |  |  | Outdoor Ed Supplies             | 200.00     |
|  |  |  | PJs                             | 0.00       |
|  |  |  | Promotion Package               | 0.00       |
|  |  |  | T-shirts                        | 0.00       |
|  |  |  | Tile Day                        | 2,500.00   |
|  |  |  | Welcome Back Party              | 0.00       |
|  |  |  | <b>Total Fifth Grade</b>        | 4,300.00   |
|  |  |  | <b>Hospitality</b>              |            |
|  |  |  | The Dance                       |            |
|  |  |  | The Dance                       | 1,000.00   |
|  |  |  | The Dance - Sponsorship         | 0.00       |
|  |  |  | <b>Total The Dance</b>          | 1,000.00   |
|  |  |  | Family Game Night               | 0.00       |
|  |  |  | Kinder Picnic                   | 100.00     |
|  |  |  | Miscellaneous                   | 300.00     |
|  |  |  | Movie Night                     | 1,500.00   |
|  |  |  | New Family Welcome              | 0.00       |
|  |  |  | PFA Installation                | 100.00     |
|  |  |  | Snack Shack                     | 0.00       |
|  |  |  | Talent Show                     | 0.00       |
|  |  |  | Trunk or Treat                  | 500.00     |
|  |  |  | Welcome Back Coffee             | 150.00     |
|  |  |  | <b>Total Hospitality</b>        | 3,650.00   |
|  |  |  | Library Supplies                | 4,600.00   |
|  |  |  | <b>Operating Expenses</b>       |            |
|  |  |  | Accounting Fees                 |            |
|  |  |  | Accountant                      | 1,000.00   |

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|  |  |  |  | Bookkeeper                                       | 3,600.00          |
|  |  |  |  | <b>Total Accounting Fees</b>                     | <b>4,600.00</b>   |
|  |  |  |  | <b>Bank Charges &amp; Credit Card Fees</b>       |                   |
|  |  |  |  | Authorize.net                                    | 300.00            |
|  |  |  |  | Merchant Card Fees                               | 12,000.00         |
|  |  |  |  | Bank Charges & Credit Card Fees - Other          | 0.00              |
|  |  |  |  | <b>Total Bank Charges &amp; Credit Card Fees</b> | <b>12,300.00</b>  |
|  |  |  |  | E-Mail Systems                                   | 100.00            |
|  |  |  |  | Google Forms                                     | 40.00             |
|  |  |  |  | Insurance for PFA                                | 875.00            |
|  |  |  |  | Misc. Stamps, Etc.                               | 100.00            |
|  |  |  |  | Taxes and Licenses                               | 157.25            |
|  |  |  |  | Treasurer Supplies                               | 0.00              |
|  |  |  |  | Website  | 120.00            |
|  |  |  |  | Well Wishes                                      | 300.00            |
|  |  |  |  | Zoom   | 0.00              |
|  |  |  |  | <b>Total Operating Expenses</b>                  | <b>18,592.25</b>  |
|  |  |  |  | <b>Personnel - Specialists</b>                   |                   |
|  |  |  |  | Instructional Aides                              |                   |
|  |  |  |  | Campus Supervi/ Instructn Aids                   | 223,721.00        |
|  |  |  |  | <b>Total Instructional Aides</b>                 | <b>223,721.00</b> |
|  |  |  |  | PE - Specialist                                  | 65,383.00         |
|  |  |  |  | <b>Total Personnel - Specialists</b>             | <b>289,104.00</b> |
|  |  |  |  | Proposals  | 4,000.00          |
|  |  |  |  | Projects Using Reserve Funds                     | 0.00              |
|  |  |  |  | Scholastic Subscriptions                         | 4,200.00          |
|  |  |  |  | <b>School Events</b>                             |                   |
|  |  |  |  | Assemblies                                       | 5,000.00          |
|  |  |  |  | School Beautification & Garden                   | 300.00            |
|  |  |  |  | Kindness Week                                    | 100.00            |
|  |  |  |  | Literacy Week                                    | 250.00            |
|  |  |  |  | Red Ribbon Week                                  | 200.00            |
|  |  |  |  | Running Club                                     | 350.00            |
|  |  |  |  | Science Fair                                     | 250.00            |
|  |  |  |  | <b>Total School Events</b>                       | <b>6,450.00</b>   |
|  |  |  |  | <b>Staff Appreciation</b>                        |                   |
|  |  |  |  | Staff Appreciation Week                          |                   |
|  |  |  |  | Staff Appreciation Week                          | 2,500.00          |
|  |  |  |  | Staff Apprec Wk - Sponsorship                    | 0.00              |
|  |  |  |  | <b>Total Staff Appreciation Week</b>             | <b>2,500.00</b>   |
|  |  |  |  | Staff T-Shirts                                   | 800.00            |
|  |  |  |  | Teacher Treats                                   | 2,000.00          |
|  |  |  |  | Water System Maint.                              | 100.00            |
|  |  |  |  | Welcome Back Teacher Brunch                      | 500.00            |
|  |  |  |  | <b>Total Staff Appreciation</b>                  | <b>5,900.00</b>   |
|  |  |  |  | <b>Supplies</b>                                  |                   |
|  |  |  |  | Classroom Supplies                               | 25,000.00         |
|  |  |  |  | VAPA Supplies / Curriculum                       | 2,000.00          |

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|                   |  |  |                                     |             |
|-------------------|--|--|-------------------------------------|-------------|
|                   |  |  | <b>PE Supplies</b>                  | 1,000.00    |
|                   |  |  | <b>Reimb. Janitorial Supplies</b>   | 500.00      |
|                   |  |  | <b>Reimbursements Office Staff</b>  | 500.00      |
|                   |  |  | <b>Reimbursements Specialists</b>   | 1,750.00    |
|                   |  |  | <b>Reimbursements Teachers</b>      | 10,700.00   |
|                   |  |  | <b>Teachers Pay Teachers</b>        | 750.00      |
|                   |  |  | <b>Total Supplies</b>               | 42,200.00   |
|                   |  |  | <b>Technology</b>                   |             |
|                   |  |  | <b>Replacement items/Tech Equip</b> | 400.00      |
|                   |  |  | <b>Software</b>                     |             |
|                   |  |  | <b>Accelerated Reader</b>           | 1,800.00    |
|                   |  |  | <b>Happy Numbers</b>                | 2,900.00    |
|                   |  |  | <b>Miscell. Math Programs</b>       | 1,000.00    |
|                   |  |  | <b>RazPlus</b>                      | 2,000.00    |
|                   |  |  | <b>Reading A-Z (K-2)</b>            | 0.00        |
|                   |  |  | <b>Wordsmyth</b>                    | 60.00       |
|                   |  |  | <b>Teach Me Kindergarten</b>        | 70.00       |
|                   |  |  | <b>Total Software</b>               | 7,830.00    |
|                   |  |  | <b>Total Technology</b>             | 8,230.00    |
|                   |  |  | <b>Yearbook</b>                     |             |
|                   |  |  | <b>Expense</b>                      | 0.00        |
|                   |  |  | <b>Income</b>                       | (1,000.00)  |
|                   |  |  | <b>Total Yearbook</b>               | (1,000.00)  |
|                   |  |  | <b>Total Expense</b>                | 393,368.75  |
|                   |  |  | <b>Net Ordinary Income</b>          | 0.00        |
| <b>Net Income</b> |  |  |                                     | <b>0.00</b> |